Sent: Friday, August 21, 2009 1:38 PM

Subject: YOUR AQUATHIN PEARL OF WISDOM #22

Dear Aquathin Dealer OnLine;

Ó ZÁÓ CE SÁ LO ŠÒ LÁZ Š CO DÁLO CE LÍ ŠÁ LO PÁ VÝ VÝ CÚ CÚT Á Á CO E Å~

HAPPY 30TH "PEARL" BIRTHDAY !!!

Thank you for the tremendous comments of appreciation for the launch of our Pearl Anniversary celebration. The PEARLS OF WISDOM are to help you and your Team Training to commit to memory the major Aquathin "Hot Facts" to arm your Team with and to whip out these big guns in educating your Customers exactly what makes Aquathin and Aquathin Dealers the very best in the industry.

I appreciate the amount of Dealer feedback and requests to resume the <u>SALES / LIFE QUOTE OF</u> <u>THE WEEK</u>. So we've decided to integrate the Quotes into the Pearls of Wisdom and alternate Hot Facts and Sales / Life Quote weekly.

ATTACHED IS A NEW FEATURE BROUGHT TO YOU BY AQUATHIN BIZ BANK -- <u>SALES / LIFE QUOTE</u> <u>OF THE WEEK.</u> FIRST OPEN & REVIEW.

ENCOURAGE OPEN DISCUSSION OF THE ESSENCE OF THE ATTACHED QUOTE THAT TRANSCENDS TIME WITH YOUR SALES & TECH & OFFICE TEAM.
ITS ALL ABOUT "PERSPECTIVE, PERCEPTION & BALANCE."
TALKING POINTS:

You know the old saying, "be careful what you pray for...you might just get it." Same goes for expectations. Sooooooooooo, set the bar at its highest and only accept the best....<u>from yourself.</u> The alternative is mediocrity or less.

Some of the Quotes are from great thinkers, doers and talents including Gandhi, Einstein, Churchill, Twain, Mother Teresa, Ford, Edison, Buffet, Epicurus, Cervantes, Bradbury, Freud, McCain, Confucius, Kay, Eastwood, Iacocca, Altman, Jobs, Depp, Jordan, Oprah, Shakespeare.

It's not important who said...the words survive the authors.

I RESPECTFULLY RECOMMEND THAT YOU PRINT IN COLOR, FRAME AND HANG IN YOUR TRAINING ROOM.

YOU WILL HAVE QUITE A COLLECTION VERY SOON !!!

I LOVE MY AQUATHIN! AND REMEMBER, THE NEXT BEST THING TO OWNING AN AQUATHIN IS RECOMMENDING ONE TO A FRIEND!!

Let me know what you AquathinK!

Warmest regards to all...as well, your comments are always welcome and very much appreciated.

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Alfred J. Lipshultz, President

P.S. "Splash NewsBulletins", "Forum Q & A", "Allergic Reaction", Biz Bank, Tech Bank and Quote Bank... <u>ARE ALL FREE</u> services to all Authorized Aquathin Dealers and their clients to keep you abreast of technology updates and industry news.