

**Sent:** Friday, October 30, 2009 11:06 AM  
**Subject:** YOUR AQUATHIN PEARL OF WISDOM #30

Dear Aquathin Dealer OnLine;

[BIZ BANK SALES - LIFE PEARL OF WISDOM #30.pdf](#)

## **HAPPY 30TH "PEARL" BIRTHDAY !!!**

**Thank you for the tremendous comments of appreciation for the launch of our Pearl Anniversary celebration. The PEARLS OF WISDOM are to help you and your Team Training to commit to memory the major Aquathin "Hot Facts" to arm your Team with and to whip out these big guns in educating your Customers exactly what makes Aquathin and Aquathin Dealers the very best in the industry.**

**I appreciate the amount of Dealer feedback and requests to resume the SALES / LIFE QUOTE OF THE WEEK . So we've decided to integrate the Quotes into the Pearls of Wisdom and alternate Hot Facts and Sales / Life Quote weekly.**

**ATTACHED IS A NEW FEATURE BROUGHT TO YOU BY AQUATHIN BIZ BANK -- SALES / LIFE QUOTE OF THE WEEK - PEARL OF WISDOM. FIRST OPEN & REVIEW.**

**ENCOURAGE OPEN DISCUSSION OF THE ESSENCE OF THE ATTACHED QUOTE THAT TRANSCENDS TIME WITH YOUR SALES & TECH & OFFICE TEAM.**

**ITS ALL ABOUT "PERSPECTIVE, PERCEPTION & BALANCE."**

**TALKING POINTS:**

**How appropriate that #30 Pearl of Wisdom falls on the 30th of the month celebrating 30 Years Pure Excellence.**

**Ahhhhh, the sweet secrets of success...are hardly a secret...and are a hardened reality. You know, talent is a dreadfully cheap commodity...cheaper than table salt, because everyone is born with a specific talent. What separates the talented individual from the successful one, is taking the decision toward a lot of study and hard work. And once you've worked at getting good...you work harder to get better...at your craft, your career, at your hobby, as a parent, as a son or daughter, brother or sister, husband wife, as a friend, as a co-worker, team member, as a.....**

**There is no greater success than self satisfaction from developing all that you are for everyone around you. There is no greater loss for all, than a wasted talent.**

*Some of the Quotes are from great thinkers, doers and talents including Gandhi, Einstein, Churchill, Twain, Mother Teresa, Ford, Edison, Buffet, Epicurus, Cervantes, Bradbury, Freud, McCain, Confucius, Kay, Eastwood, Iacocca, Altman, Jobs, Depp, Jordan, Oprah, Shakespeare.*

***It's not important who said...the words survive the authors.***

***I RESPECTFULLY RECOMMEND THAT YOU PRINT IN COLOR, FRAME AND HANG IN YOUR TRAINING ROOM.***

***YOU WILL HAVE QUITE A COLLECTION VERY SOON !!!***

*I LOVE MY AQUATHIN ! AND REMEMBER, THE NEXT BEST THING TO OWNING AN AQUATHIN IS RECOMMENDING ONE TO A FRIEND !!*

*Let me know what you AquathinK !*

*Warmest regards to all...as well, your comments are always welcome and very much appreciated.*

***FOR THE BEST TASTE IN LIFE &***

***30 Years Pure Excellence***

***...into another Quarter Century re-inventing the water industry !***

***Think Aquathin...AquathinK !***

***( visit the all new [www.aquathin.com](http://www.aquathin.com) )***

***\*\* AN ISO9001:2000 QMS REGISTERED / CERTIFIED COMPANY - (IMS 0192) \*\****

***& 2008 PRESIDENT'S E STAR AWARD RECIPIENT ( visit [www.aquathin.com/estar2008.pps](http://www.aquathin.com/estar2008.pps) )***

*Alfie*

*Alfred J. Lipshultz, President*

***P.S. "Splash NewsBulletins", "Forum Q & A", "Allergic Reaction", Biz Bank, Tech Bank and Quote Bank... ARE ALL FREE services to all Authorized Aquathin Dealers and their clients to keep you abreast of technology updates and industry news.***