

Sent: Wednesday, October 23, 2002 6:27 PM
Subject: SUPER SUCCESS STORY

Dear Aquathin Dealer OnLine;

On August 29, I sent you a Sales & Marketing email entitled How to Land a Corporate Account. Now I would like to share with you a SUPER SUCCESS STORY of my friend and Authorized Aquathin Dealer of 12 years now, Pierre Sajous of Aquathin d' Haiti.

*A year ago, I presented a Business Plan to the members of Aquathin Las Americas detailing establishing water dispensing stores. Recently Pierre and his associates **closed the deal with the Texaco Oil Company**. Photos of **SweetWaters** are available upon request. Texaco will be opening 65 such sites by the end of this year capable of dispensing 1200 gallons of pure Aquathin RODI water....and receiving clients' bottles, washing, rinsing and filling...all in the same location in the clean environment of this ministore. The photos will show the site, installation, washing and filling station, grand opening of first site.*

Now you've heard me discuss price is not an issue many times. People, this is Haiti ! Pierre's Authorized Aquathin Dealership ranks in the top percentages due to his corporate installations at hospitals, dialysis clinics, hotels, Embassies, ice companies, food manufacturers, government fountains.

We intend to grow this Business Plan. Anyone with further interest, please feel free to contact me.

FOR THE BEST TASTE IN LIFE
Think Aquathin..AquathinK !!
Celebrating our 22nd birthday in 2002 !!!
(visit the allnew <http://www.aquathin.com>)

"Alfie"
Alfred J. Lipshultz, President

P.S. "Splash NewsBulletins", "Forum Q & A", "Allergic Reaction", Tech Bank and Quote Bank... ARE ALL FREE services to all Authorized Aquathin Dealers and their clients to keep you abreast of technology updates and industry news.