

Sent: Tuesday, June 18, 2002 5:00 PM

Subject: ULTRA PURE WATER TREATMENT MARKETS ARE GROWING

Dear Aquathin Dealer OnLine;

The very quick read news wire below discusses the increased growth for ultrapure water for use in laboratory, medical, pharmaceutical, chip and fiber optic manufacturing. Longstanding and very skilled Aquathin Dealers have entered this arena successfully utilizing our commercial RO and DI systems.

I just want to keep you all abreast of this market and to be aware that when you do receive the inquiry, to contact Aquathin Tech Bank and Quote Bank for assistance in working with your clients' engineers.

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(visit the allnew <http://www.aquathin.com>)

"Alfie"

Alfred J. Lipshultz, President

P.S. "Splash NewsBulletins", "Forum Q & A" , "Allergic Reaction" , Tech Bank and Quote Bank... ARE ALL FREE services to all Authorized Aquathin Dealers and their clients.

Industry Outlook - 6/18/2002 11:27:41 AM

Report: Ultrapure water system industry will bloom

NORTHBROOK, IL — Despite the ups and downs of both the power and semiconductor market, sales of ultrapure water (UPW) systems will grow from \$2 billion in 2002 to \$2.6 billion in 2006, according to an [online report](#) from the McIlvaine Co.

The semiconductor segment surged in 2000 when suppliers purchased UPWs valued at more than \$1.5 billion worldwide, according to *World Ultrapure Water Markets*.

But in 2001, revenues for these systems fell by more than 30 percent, the report said.

2002 is shaping up to be a slow year with the semiconductor industry just beginning to recover and power industry UPW purchases falling because of the industry's massive capital expenditures, according to McIlvaine.

China will be one of the largest purchasers of UPWs over the next five years, and massive investments will be made to provide domestic sourcing, the report said.

The pharmaceutical industry, which uses ultrapure water for use in injectable drugs, is a smaller purchaser but is increasing purchases at nearly 10 percent each year.

New technical and process developments such as electrodeionization will continue to impact the market, as well as reuse of water in that industry, according to McIlvaine.