

**Sent:** Thursday, September 13, 2001 2:37 PM  
**Subject:** QUALITY VS PRICE ---- PART 2

*Dear Aquathin On-Line Dealers;*

*Please read today's news concerning attacks on utilities. Here they are talking "at the plant". However, it is easy to contaminate at any street corner or from any building. Aquathin's patented POU process is the ONLY form of protection.*

*Warmest regards,*

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"Alfie"  
Alfred J. Lipshultz, President

***P.S. When responding please continue 'REPLY' to include all previous correspondences on this subject.***

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Industry Outlook - 9/13/2001 12:34:12 PM

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## Terrorism is not over, expert warns

INDIANAPOLIS — The threat of terrorist acts against the United States, played out in tragic extreme Tuesday in New York City and Washington DC, is not over, an expert in the field said today, and utilities — including water providers — need to be ever-vigilant.

Peter Beering, terrorism preparedness coordinator in Indianapolis, and one of the experts who trains officials in terrorism preparation and response in cities across the country for the US Department of Defense, said, "this is a long-term struggle and we have not seen the last terrorist act."

"It may not be this week, this month, or this year," he said, but it is not ended. The next time, "will, in all likelihood, not be an airplane attack. So for those of us in the utility business, we have to be especially vigilant. A utility is a potentially appealing target," he said.

Beerling is also deputy general counsel for IWC Resources Corp. and its principle subsidiary the Indianapolis Water Co., one of the nation's largest privately held water utilities. He has been busy in recent days consulting with other federal officials on the terrorist acts.

"We're scrambling to put the nation back together," Beerling said.

For water systems operators, the vigilance means locking gates, double-checking security processes, making sure chemicals are secured, and "challenging people who don't belong" near facilities.

He said bigger cities are more likely targets, but every systems operator needs to be on alert.

One of the possible scenarios government officials need to be cognizant of, he said, is what happens in the immediate aftermath, when the US government is forced to make security very tight across the country to stabilize the current situation. There are groups inside the country — not related to Osama bin Laden, the Islamic terrorist leader suspected of orchestrating Tuesday's disasters — that are opposed to more government control and could act out in any community against any restrictive US security measures that are employed.

Additionally, there is "no question" bin Laden has been "conducting a campaign that spans the better part of 15 years" and will not stop with the latest atrocity.

Utilities need to be on alert and on top of security issues, he stressed.