

Sent: Monday, June 30, 2008 4:36 PM
Subject: BIZ BANK: SALES QUOTE OF THE WEEK 6.30.08

Dear Aquathin Dealer OnLine;

[BIZ BANK SALES QUOTE OF THE WEEK 6.30.08.pdf](#)

ATTACHED IS A NEW FEATURE BROUGHT TO YOU BY AQUATHIN BIZ BANK -- SALES QUOTE OF THE WEEK. OPEN & REVIEW.

REVIEW THE ESSENCE OF THE ATTACHED QUOTE THAT TRANSCENDS TIME WITH YOUR SALES & TECH & OFFICE TEAM.

In Sales, you can practice practice practice...in Tech Service, you can read read read...Managers can teach teach teach...mentors can guide guide guide. But until you invest "shoe leather" and DO, you will never obtain the nuances and idiosyncrasies from that event that allows you to adapt and be better at the next events. In doing so, you are literally manufacturing a better you every time. Judy Garland (Dorothy in The Wizard of Oz) said that when it comes to mentors, managers and teacher, "I'd rather be a first rate version of myself than a second rate version of someone else."

I RESPECTFULLY RECOMMEND THAT YOU PRINT IN COLOR, FRAME AND HANG IN YOUR TRAINING ROOM.

YOU WILL HAVE QUITE A COLLECTION VERY SOON !!!

I LOVE MY AQUATHIN ! AND REMEMBER, THE NEXT BEST THING TO OWNING AN AQUATHIN IS RECOMMENDING ONE TO A FRIEND !!

Let me know what you AquathinK !

Warmest regards to all...as well, your comments are always welcome and very much appreciated.

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*"Alfie"
Alfred J. Lipshultz, President*

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