

Sent: Wednesday, May 17, 2006 12:13 PM

Subject: DEALER SENSITIVE: EUROPEAN CARAFE AND STANDARD CARAFE MODEL CHANGE

Importance: High

SPECIAL NOTICE: THIS IS A DEALER SENSITIVE MESSAGE ONLY TO AUTHORIZED DEALERS [Sales & Tech not included].

Dear Aquathin Dealer OnLine;

[EUROPEAN CARAFE SHEET.pdf](#)

For 26 years, and even before when I was cutting my teeth in this industry with another company, I have specified Touch Flo faucets. Their quality is superior and our business relationship long. However, Touch Flo has entered into trouble times since the death of its founder and owner. Over the last year, Aquathin has received far too many partial and severely late shipments. To date, almost 1000 European faucets are on back order and we had been forced to change our standard faucet about 4 months ago as many of you have noticed. The standard faucet is equally of superior quality and continues to be lead free, with better packaging as a side benefit. And our volume allows for it to be similarly priced. Touch Flo has not been able to complete their restructuring and refinancing to date...all their production has ceased, and Aquathin is no longer in a position to stand by as we are now out of European faucets.

We have now contracted with our long time friends at Tomlinson, the makers of the two model plastic faucets for the Aquathin Kitchentop, and are awaiting the arrival of our first order of their new line of European Style Faucets (see attached). My long time friend Gary Strunak at Tomlinson has been courting Aquathin to use their new European Faucet, but the issue had been the higher cost vs. Touch Flo. Well, there are no other options now. These costs are higher than the Touch Flo pricing (as listed on page 44 in the Planner)...but they are truly elegant in design.

We hope that our friends at Touch Flo can survive and resume their role as a once leading components producer. And if that occurs, Aquathin would gladly offer both European faucet models.

I LOVE MY AQUATHIN ! AND REMEMBER, THE NEXT BEST THING TO OWNING AN AQUATHIN IS RECOMMENDING ONE TO A FRIEND !!

Let me know what you AquathinK !

Warmest regards to all...as well, your comments are always welcome and very much appreciated.

**FOR THE BEST TASTE IN LIFE &
26 Years Pure Excellence
...and another Quarter Century re-inventing the water industry !
Think Aquathin...AquathinK !**

(visit the allnew www.aquathin.com)

"Alfie"

Alfred J. Lipshultz, President

P.S. "Splash NewsBulletins", "Forum Q & A", "Allergic Reaction", Biz Bank, Tech Bank and Quote Bank... ARE ALL FREE services to all Authorized Aquathin Dealers and their clients to keep you abreast of technology updates and industry news.